MAYA MURAD

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EDUCATION

MASSACHUSETTS INSTITUTE OF TECHNOLOGY

School of Engineering & Sloan School of Management

Cambridge, MA Aug 2019 - Present

- o M.S. Integrated Design and Management, May 2021, GPA 5.0/5.0
- o Teaching Assistant for Product Design & Development, jointly taught between MIT Sloan, MIT Engineering and RISD
- o Coursework in artificial intelligence and analytics; projects in lab-to-market deployment and inclusive design

AMERICAN UNIVERSITY OF BEIRUT

Beirut, Lebanon

Faculty of Arts & Sciences

Sept 2013 - May 2016

- o B.A. Economics with honors, GPA 3.82/4.0
- o Nadim Khalaf Award: awarded to Economics graduate with highest cumulative GPA

EXPERIENCE

BAIN & COMPANY

Dubai, UAE

Consultant, direct promotion to post-MBA role

Jan 2019 - Jul 2019

Food & Beverage Portfolio strategy for leading Middle Eastern holding company

 Identified \$1B+ of investment opportunities in regional food & beverage sector and recommended value creating initiatives capable of unlocking ROE of ~10%

UNITED NATIONS WORLD FOOD PROGRAMME

Rome, Italy & Munich, Germany

Innovation & Change Management Consultant

May 2018 - Dec 2018

Launch of Scale-Up Enablement Program for WFP Innovation Accelerator

- o Developed dedicated program to support WFP innovation initiatives to achieve scale post-pilot stage
- Designed, tested and rolled-out management tools to improve WFP leadership's visibility of current innovation portfolio value, and help project managers track progress, impact metrics and flag key issues
- o Supported scale-up strategy review for largest innovation initiative, Post-Harvest Loss Reduction

Review of WFP's Operating Model and Geographical Footprint

 Developed revised roles, responsibilities and organizational footprint for HQ and Regional Bureaus with the goal of improving response efficiency and timeliness to emergency and routine field requests

BAIN & COMPANY

Dubai, UAE
Senior Associate Consultant, Frequently Exceeding rating (top 15%)

Sep 2016 - Apr 2018

Aviation sector strategy planning and development

 Led development of the first integrated, national aviation sector strategy through engaging C-level executives and government officials, contributing to unlocking \$8B in total aviation sector value

LEADERSHIP ROLES & AWARDS

Data Science Uruguay Professional Master Program ML Entrepreneurship Instructor for class of ~60 mid-career professionals	Montevideo, Uruguay Jan 2020
MIT Design for Social Impact Sprint (1st place award) Designed interface adapter for people with visual impairment	Cambridge, MA Sept 2019 - Present
KeletIC.ai Cofounder of AI hardware startup at MIT	Cambridge, MA Sept 2019 - Present
C3 – Consult and Coach for a Cause Mentor for aspiring social entrepreneurs in the Middle East	Dubai, UAE Apr 2017 - Mar 2019

LANGUAGES

SKILLS

INTERESTS

English (native) • French (fluent) • Arabic (fluent)

Python • R • Web dev. • CAD • Figma • Adobe Suite

Human-Centric Design • AgriTech • Sustainability

^{*}Additional experiences in Digital, Private Equity, Financial Services and Education